

Date of publish: 18-09-2023

SYSPRO Helps Excelta Minimize Stockouts and Decrease Inventory Holding Costs

Excelta reaps rewards of well-rounded SYSPRO business solution



Excelta Corporation

Established in: 1957

Company size: 1,200 items

Customer Profile

Since its inception in 1957, Excelta Corporation has specialized in the design and manufacture of precision hand tools for the electronics, medical devices, aerospace and defense industries. The company's product offering has evolved from simple chain nose pliers and tweezers to more than 1,200 items.

Their Business Challenge

Excelta's previous ERP solution lacked robust forecasting capabilities, and sales projections were calculated manually using historical averages rather than through using an automated system.

The Solution

Recognizing that its legacy ERP system was no longer capable of supporting its intricate production processes and reporting requirements, Excelta made the strategic decision to implement SYSPRO 8. The company aimed to enhance its operational efficiency, minimize errors, and boost productivity by leveraging the software's robust reporting functionalities.

The Outcome

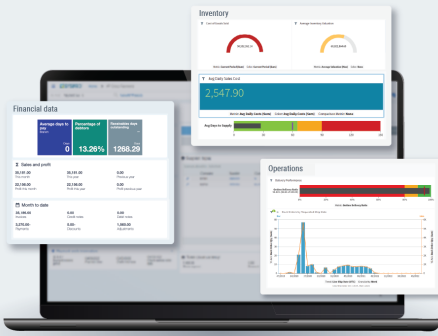
Through automation, SYSPRO has enabled Excelta to achieve efficiency, enhance supplier relationships and make informed decisions, resulting in enhanced inventory management, minimized stockouts, and reduced holding costs.



"Since moving to SYSPRO, we have made continual progress. Inventory and supply chain management are crucial, and SYSPRO has been instrumental in delivering significant benefits in these areas. It's a well-rounded business solution."

– **Daniel Graef**, IT & Purchasing Manager, Excelta.

SYSPRO 8 Benefits to Customer



- Enhanced operational efficiency and productivity
- Reduced errors through automation
- Improved supplier relationships
- Ability to make informed decisions, leading to enhanced inventory management, minimized stockouts and reduced holding costs
- Enriched capabilities of SYSPRO's web user interface
- Advanced accounting efficiencies

With a steady focus on automation, Excelta counts on SYSPRO to help drive efficiencies and reduce costs across its entire organization. With approximately 200 high-priority sub-parts demanding regular attention, the company has found SYSPRO's Inventory Forecasting module highly effective in its operations. This includes the Forecast Accuracy Review report, which enables Excelta to strike a balance between production and inventory levels.

By producing the right amount of goods at the right time, Excelta can minimize excess inventory costs and avoid stockouts, resulting in improved operational efficiency, better cash flow, and enhanced customer satisfaction.

To enhance warehouse management capabilities, especially in terms of manufacturing data collection, Excelta adopted SYSPRO's Manufacturing Operations Management (MOM) solution. It also implemented Nomad eCommerce, a SYSPRO regional ISV solution. The integration allows for real-time inventory synchronization between the eCommerce platform and SYSPRO.

Excelta is committed to staying current on SYSPRO product releases to benefit from the enhanced capabilities of SYSPRO's web UI, advanced accounting efficiencies, and continual performance improvement across the organization.



Implementation Partner

Nomad



Business Need B2B or B2C eCommerce, Payments, Customer Portal for Self-Service
Company Description Nomad delivers an integrated suite of cloud-based eCommerce solutions that digitally transform how manufacturers and distributors, using SYSPRO, interact with their customers.

About SYSPRO

SYSPRO is a leading, global Enterprise Resource Planning (ERP) software provider, specializing in key manufacturing and distribution industries. Our Industry-built solutions and services are designed to make things possible.

SYSPRO's ERP solution empowers customers to take the next step – whether it is expanding into new territories, adding new product lines, transforming business processes, or driving innovation. Through our ERP software, customers gain access to solutions, processes, and tools to assist in the management of data for key business insights and informed decision making. The solution is scalable and can be deployed in the cloud, on- premise, or both, and accessed via the web on any device to provide customers with choice and flexibility.

As a trusted advisor, SYSPRO remains focused on the success of partners and customers. With a strong commitment to channel partner growth, SYSPRO customers are backed by a team of global experts that drive maximum value out of IT systems and business solutions. We are committed to addressing the unique needs of our customers, enabling them to easily adapt and remain resilient. Our evolving solutions are aligned with industry trends and leverage emerging technologies that will enable partners and customers to secure a digital future and to gain a competitive advantage.

Learn more about SYSPRO's ERP solutions at www.syspro.com or contact us on info@syspro.com