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S&N Labels Optimizes Fully Integrated SYSPRO 8 Solution



S&N Labels

Established in:

Company size: 4000m2 factory

Mthembu saves costs, boosts inventory management with SYSPRO

S&N Labels is a leading manufacturer and supplier of quality labels, printers and media to mark goods that move through the supply chain in the FMCG, retail, transport and logistics, healthcare and industrial sectors in southern Africa. A member of the Bidvest Paperplus Group, the company operates a 4000m2 factory in Johannesburg and is represented in all major South African centers.

Their Business Challenge

The stock estimating and costing system S&N Labels was using had become outdated and no longer met its requirements.

SYSPRO Solution

A long-term SYSPRO customer, S&N Labels upgraded to SYSPRO 8 and moved its entire operation onto the system, from procurement of stock to invoicing of stock leaving the factory. SYSPRO 8 is now the company's end-to-end solution.

The Outcome

S&N Labels has tightened controls and reduced risk by migrating all aspects of the business onto SYSPRO 8. It has also enhanced productivity, eliminated double capturing and improved accuracy.



“By migrating our cost estimating and quoting systems onto SYSPRO 8, we were able to create a fully integrated solution. It also presented us with an opportunity to re-cost every aspect of our operation from scratch.”

– **Tim Grisdale**, Operations Executive – S&N Labels.



Covering all the costs

Tim Grisdale, Operations Executive of S&N Labels, says: “By migrating our cost estimating and quoting systems onto SYSPRO 8, we were able to create a fully integrated solution. It also presented us with an opportunity to re-cost every aspect of our operation from scratch.

“We reworked the system to ensure it encompassed everything. We had to cater for multiple intricacies to make sure that all costs were covered and we started this process during the Covid pandemic, so it has taken some time but we’ve been running on SYSPRO 8 since May 2022.”

RPM Resources, a SYSPRO Elite Solutions Partner, worked with S&N Labels on the upgrade and continues to provide support when needed. CEO Janine De Billot says costing accuracy has greatly improved.

“The previous system had become a black box in that it was customized and locked down, so S&N Labels didn’t have sight of how the labor and machine costs were being calculated,” she says. “Now, there is full visibility into the data in SYSPRO.”

Broadening accessibility throughout the enterprise

Before the SYSPRO 8 upgrade, the processing of quotes was limited to one person due to the technical nature of the task. With the SYSPRO Product Configurator module, the company has been able to roll quotations out to all its sales people, who have access to fully integrated, accurate and up-to-date information.

“The system is far more accessible to a wider group of people,” Grisdale says. “SYSPRO Configurator takes the staff through a number of questions, so they don’t need to be technologists. As long as they have the necessary product knowledge, they’re able to work through the questions and create a quoted cost. Plus, the data is broken down so that the details can be checked quickly and easily, and once the quote has been sent to the customer we can convert it to a sales order, saving time and double capturing. Together with our upgrade to SYSPRO 8, this has been a true game changer, enabling a far quicker turnaround time on issuing quotes to customers.”

The integrated nature of the system also allows S&N Labels to see the breakdown of each item in the quote, and to go back in history and review the quotes individually. In an enterprise that converts about 4 million square meters of paper every year and issues 1000 invoices monthly, these capabilities are essential.



Implementation Partner

RPM Resources (PTY) LTD



RPM Resources was started 4 years ago and has grown very quickly into becoming a SYSPRO Elite Partner. With highly experienced consultants they have cumulative SYSPRO experience of over 140 years. With a laser focus on SYSPRO ERP, they've honed their vast experience and expertise in the manufacturing and industrial arenas, making them the go-to partner for SYSPRO implementations, upgrades, customization and day-to-day support.

About SYSPRO

SYSPRO is a leading, global Enterprise Resource Planning (ERP) software provider, specializing in key manufacturing and distribution industries. Our Industry-built solutions and services are designed to make things possible.

SYSPRO's ERP solution empowers customers to take the next step – whether it is expanding into new territories, adding new product lines, transforming business processes, or driving innovation. Through our ERP software, customers gain access to solutions, processes, and tools to assist in the management of data for key business insights and informed decision making. The solution is scalable and can be deployed in the cloud, on- premise, or both, and accessed via the web on any device to provide customers with choice and flexibility.

As a trusted advisor, SYSPRO remains focused on the success of partners and customers. With a strong commitment to channel partner growth, SYSPRO customers are backed by a team of global experts that drive maximum value out of IT systems and business solutions. We are committed to addressing the unique needs of our customers, enabling them to easily adapt and remain resilient. Our evolving solutions are aligned with industry trends and leverage emerging technologies that will enable partners and customers to secure a digital future and to gain a competitive advantage.

Learn more about SYSPRO's ERP solutions at www.syspro.com or contact us on info@syspro.com