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# Perfect Potion Explores Business Benefits of SYSPRO 8

Perfect Potion enhances business processes and insights with SYSPRO 8



## Perfect Potion

Established in: 1991

Company size: 18 stores

## Achieving a Single Source of Truth in Data Management

Founded in 1991 and based in Brisbane, Australia, Perfect Potion is a privately-owned manufacturer and retailer of organic skincare and aromatherapy products. With a manufacturing inventory of 500 items and a retailing arm of 800 products, Perfect Potion operates 18 stores across Australia and Japan. The Perfect Potion team is dedicated to creating an innovative and diverse range of holistic natural aromatherapy products that nurture the body, mind and spirit.

### Their Business Challenge

A long-term SYSPRO customer, Perfect Potion identified a need to upgrade from SYSPRO 6.1 to SYSPRO 8. The goal was to use the new features available in SYSPRO 8 to improve and simplify business processes.

### SYSPRO Solution

SYSPRO's internal implementation team upgraded the company from SYSPRO 6.0 to SYSPRO 6.1 and then to SYSPRO 7 using three staging servers. This was followed by the upgrade to SYSPRO 8.

### The Outcome

Within a short time, Perfect Potion's staff found that SYSPRO 8 saved time and improved business processes. The new solution also provided the enhanced reporting and business insights needed to support the growing business.



"The upgrade to SYSPRO 8 was without interruption to our business. The team is eagerly exploring ways in which company procedures can be improved to be more efficient."

– **Janet Shackleton**, General Manager – Finance & Operations, Perfect Potion

## SYSPRO 8 Benefits to Customer



- Enhanced reporting and business insights
- Improved business processes and productivity
- Ability to accurately track and record all aspects of operations
- Automated order processing
- Management team benefits from automated emailing of reports
- Enhanced efficiencies and offering to customers
- Users adapted quickly and easily to the new system

Prior to the upgrade, Perfect Potion's stock was ordered manually, leading to human error and additional cost. One of its goals with SYSPRO 8 is to automate most of the order processing. The emailing of reports has already been automated, enhancing productivity and enabling members of the management team to receive reports anywhere, anytime.

Additionally, Perfect Potion plans to use SYSPRO's Point of Sale (POS) module to enhance efficiencies by bringing its manufacturing and retail arms together under SYSPRO. By using SYSPRO's capabilities more effectively, the company will be able to enhance its customer offering, for example through value-added promotions.

Another potential candidate for automation is the receipting of raw materials. Perfect Potion aims to automate the printing of starting materials and testing protocols, which is currently a manual process.



## About SYSPRO

SYSPRO is a leading, global Enterprise Resource Planning (ERP) software provider, specializing in key manufacturing and distribution industries. Our Industry-built solutions and services are designed to make things possible.

SYSPRO's ERP solution empowers customers to take the next step – whether it is expanding into new territories, adding new product lines, transforming business processes, or driving innovation. Through our ERP software, customers gain access to solutions, processes, and tools to assist in the management of data for key business insights and informed decision making. The solution is scalable and can be deployed in the cloud, on- premise, or both, and accessed via the web on any device to provide customers with choice and flexibility.

As a trusted advisor, SYSPRO remains focused on the success of partners and customers. With a strong commitment to channel partner growth, SYSPRO customers are backed by a team of global experts that drive maximum value out of IT systems and business solutions. We are committed to addressing the unique needs of our customers, enabling them to easily adapt and remain resilient. Our evolving solutions are aligned with industry trends and leverage emerging technologies that will enable partners and customers to secure a digital future and to gain a competitive advantage.

Learn more about SYSPRO's ERP solutions at [www.syspro.com](http://www.syspro.com) or contact us on [info@syspro.com](mailto:info@syspro.com)